



# The IoT Strategy & Practice

## 智慧聯網的策略及經驗

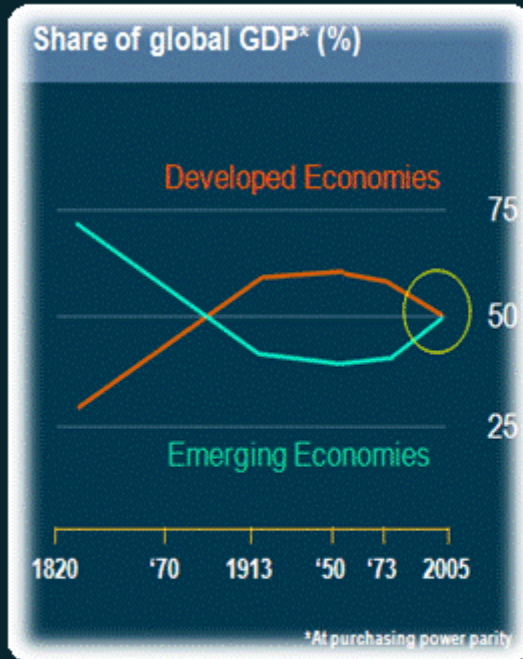
**殷康 (Kevin Yin)**

Cisco CTO office

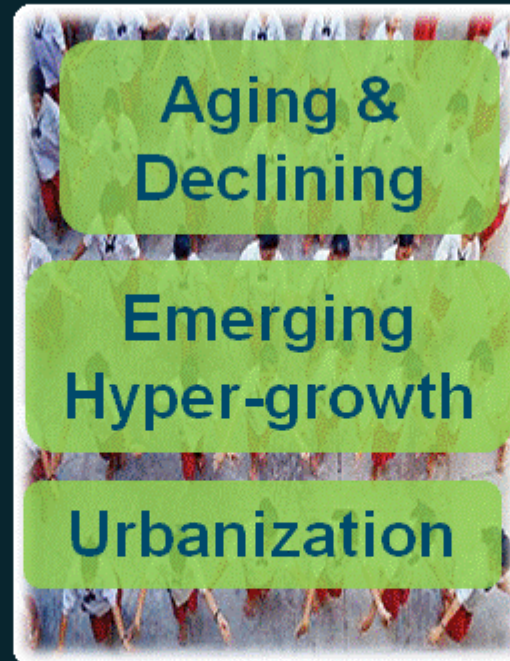
2011.10.28

# The World is Changing: Massive Rebalancing

## Economic



## Social



## Environmental



Rise of the New Economic Powers

# When did The Internet Of Things Occurred?



Everything is connected - cars, buildings, hospitals, schools, government...

# Challenges for IoT

Critical To Understand & Plan for New Industry

Evolution  
Or Revolution



Mature  
Or Early Stage



\$ Billion Dollar or  
Fragment Market



Architectural, Technical & Operational Implications

# Sensor Network is not equal to IoT

## The Challenges of Sensor Network Technology

- **Proprietary or semi-closed solutions: High Cost**
- Zigbee, Z-Wave, Xmesh, SmartMesh/TSMP, at many layers (physical, MAC, L3) and most chip vendor claim to be compatible with their own *standard*
- **Fragmental Market & Vertical Industry**
  - Many non-interoperable “solutions” addressing specific problems (“*My application is specific*” syndrome)
  - Different Architectures & Protocols
  - Systems difficult to manage, maintain and install.

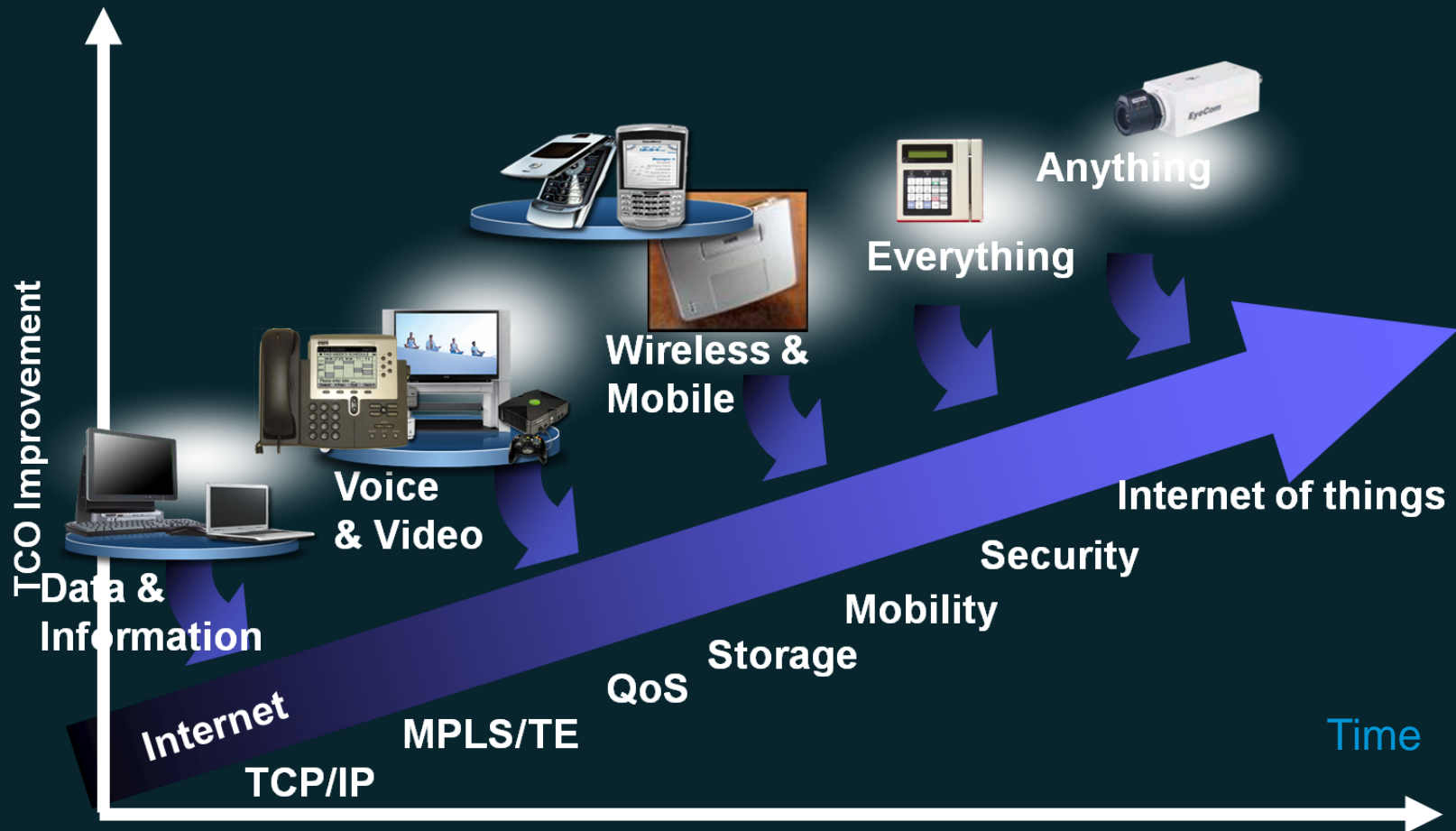
=> Deployments are limited in scope *and* scale,





# IP Network Extends, Expands & Evolves

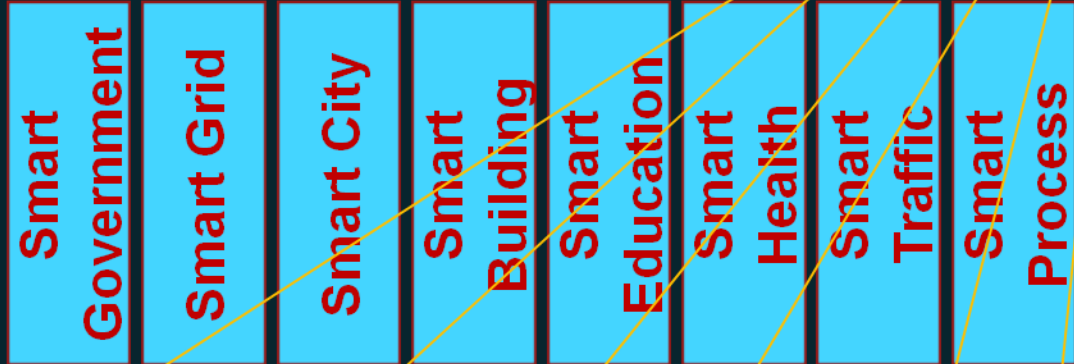
From something to everything and anything



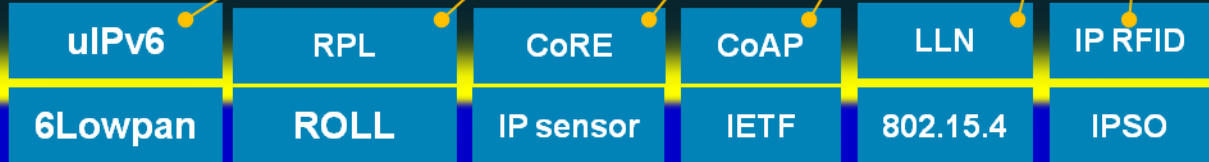
# The IoT Technology Framework

KY: Some of IoT Enabling Building Block

Smart Applications



Extended Technologies



## IP as Core foundation Technology

DNA, Cloud, Platform Architecture & Toolkit

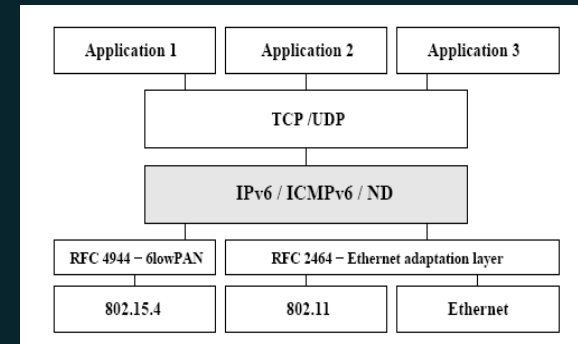
Core Framework

# Some Major Progress for IoT

- **μIPv6**

Joint project of Cisco, SICS, and Atmel

The smallest (≈11.5 KB), open-source, IPv6 stack

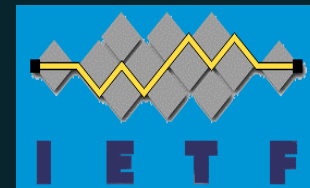
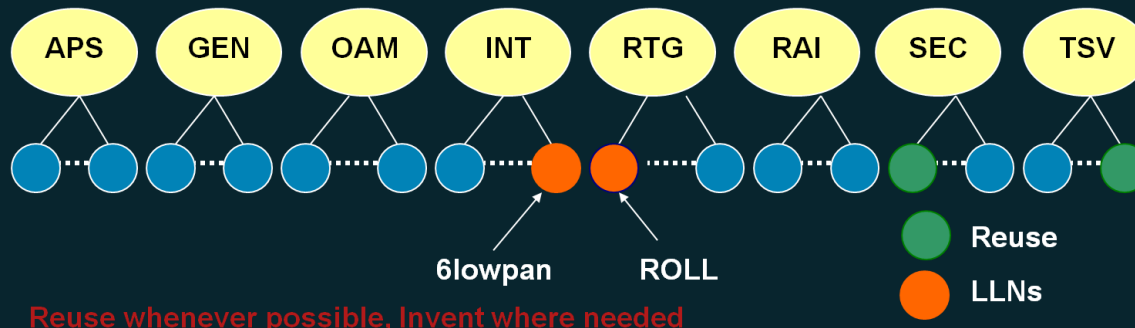


- **Industry Alliance – IPSO**

The IP for Smart Object alliance



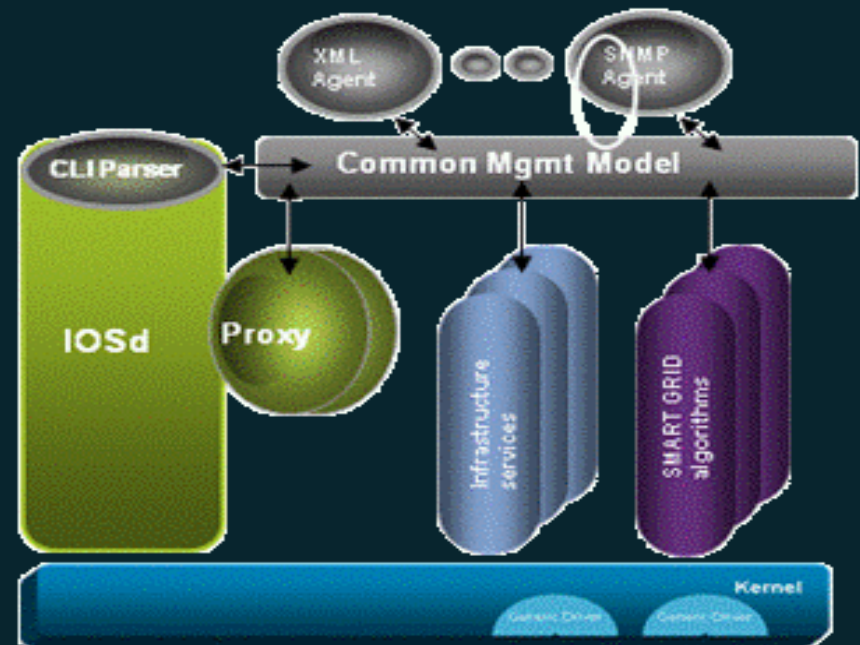
- **6Lowpan & RPL Technology**



# The IoT Strategy & Direction

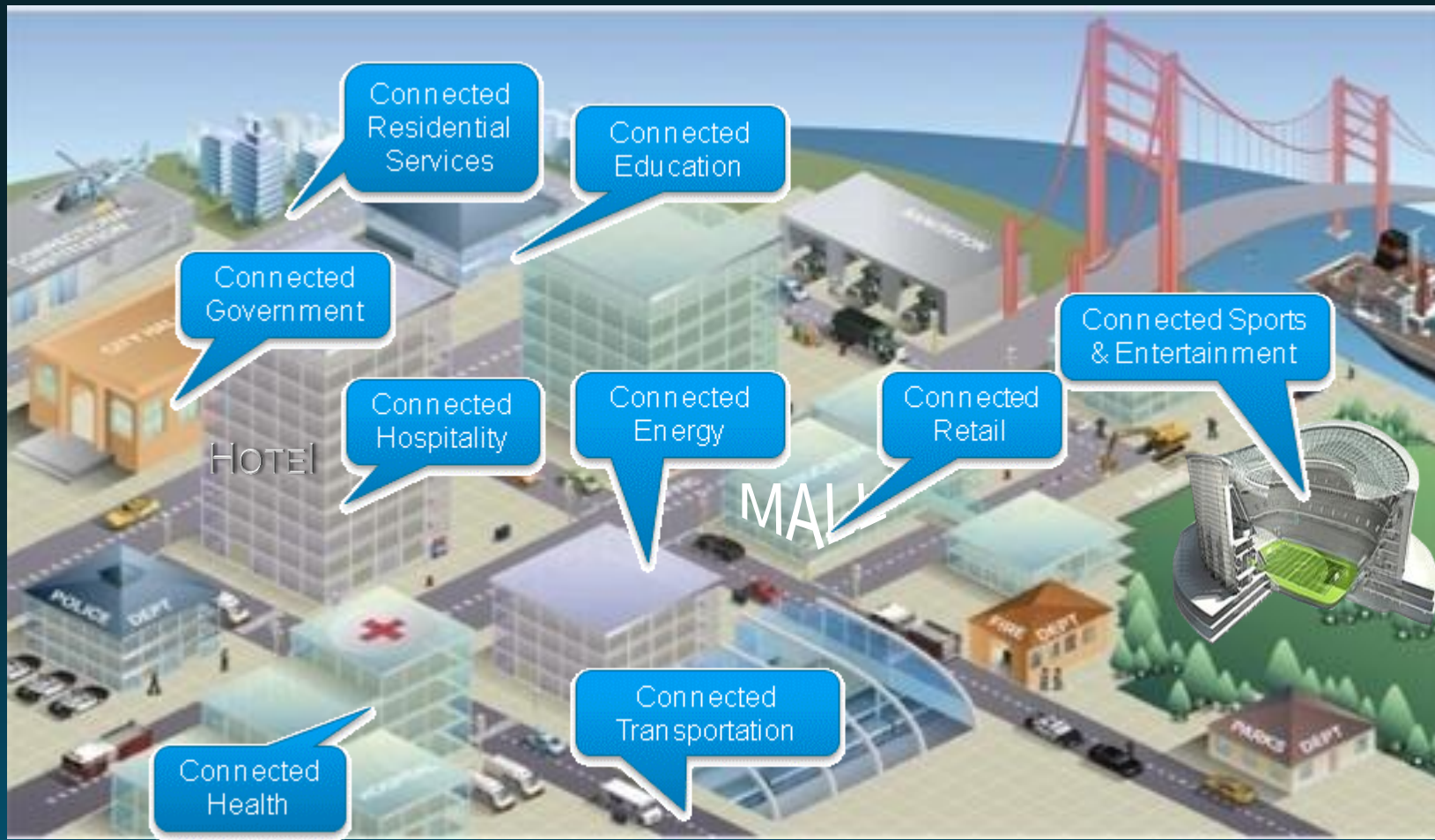
- Penetrate IP - put IP DNA in all objects
- Consolidate Network Infrastructure - Reliable & capable
- Construct Cloud – Efficient & flexible Service
- Expand Smart Connected Community & Business Model

Smart Connect City  
Smart Home  
Smart Education  
Smart Grid  
Building automation  
Smart Entertainment  
Personal Area Network



# The World on Networked Information

## A Country, City, Community



# The IoT Services deliver over Cloud

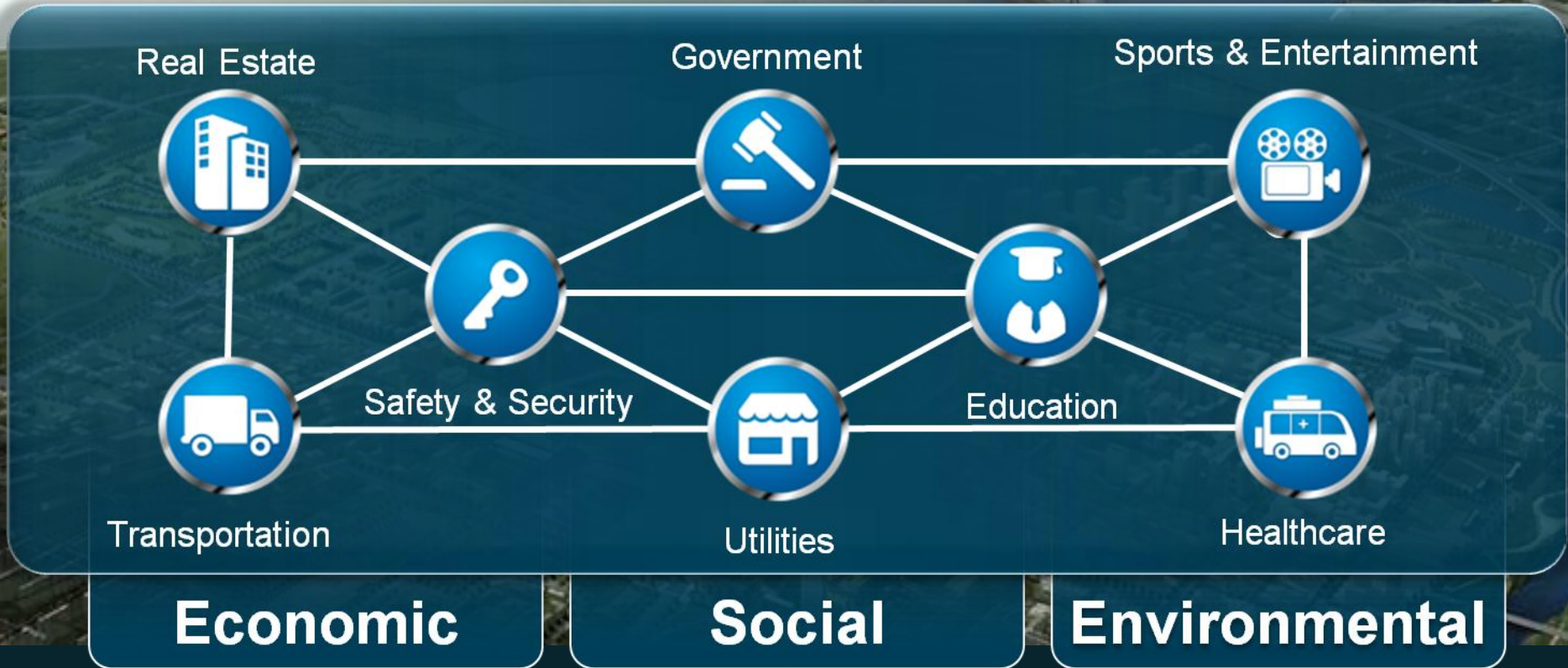


# City Cloud Architecture



# S+CC: Smart Connected Community

## “One of the World’s Greenest Cities”



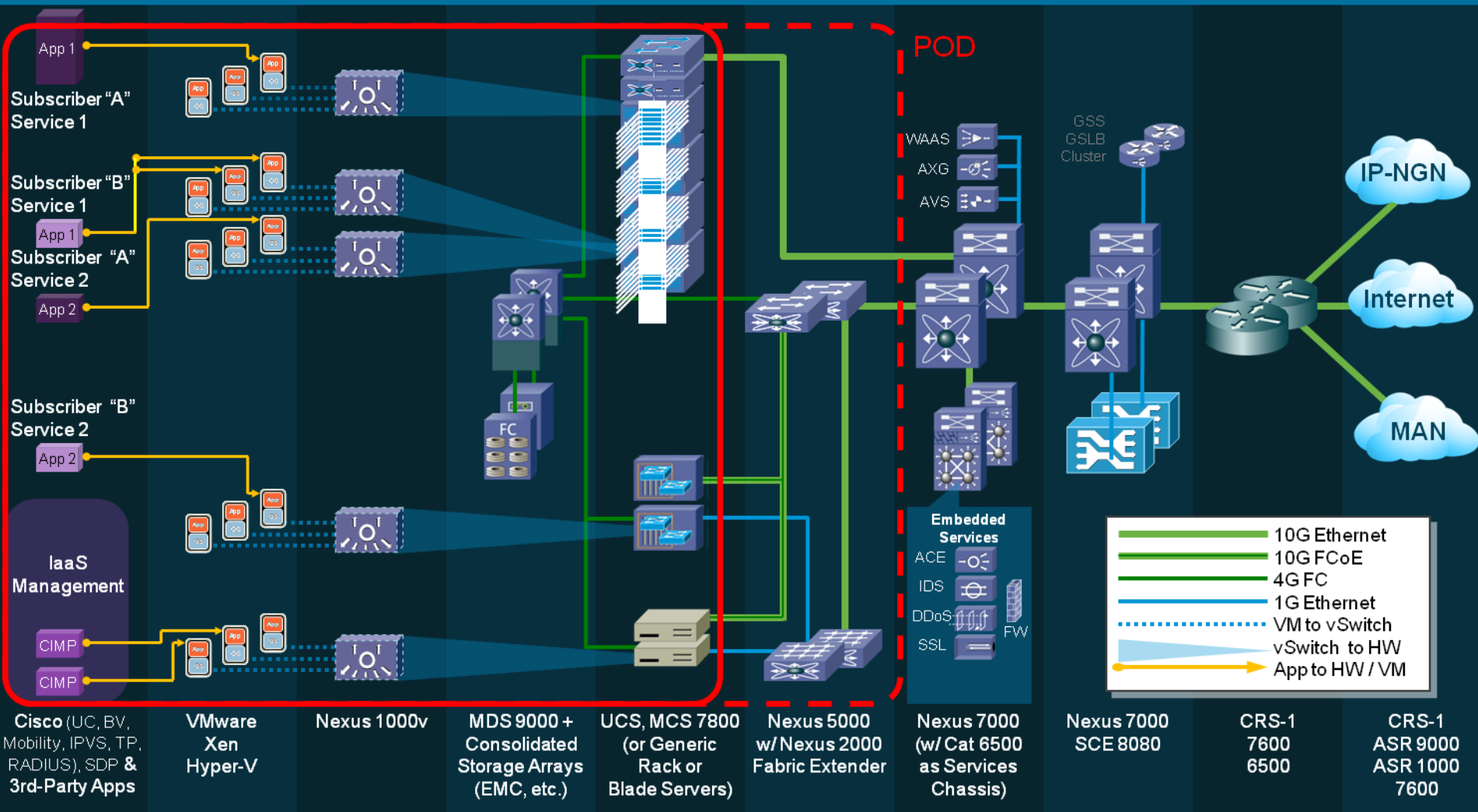
Commercial	40 million SF
Residential	35 million SF
Retail	10 million SF
Hospitality	5 million SF
Public Space	10 million SF



- Six design goals for sustainability
- Mandate for LEED Certification on all new buildings
- Neighborhood Development Pilot Program (emphasizes neighborhood connectivity, access to transit, energy efficiency in building design, efficient infrastructure)

# Solution Deployment Architecture

Service    VM    V-switch    Store&SAN    Computing    Access    Aggregation    Core    Peering    City Cloud



Collaboration/Video

Data Center / Cloud

Borderless Network

# Citizen Service

## Community+Connect Citizen Service Menu



Economic, Social and Environmental Services

# Relevance to Countries, Cities, Communities

**Community**+Exchange

One Common Infrastructure

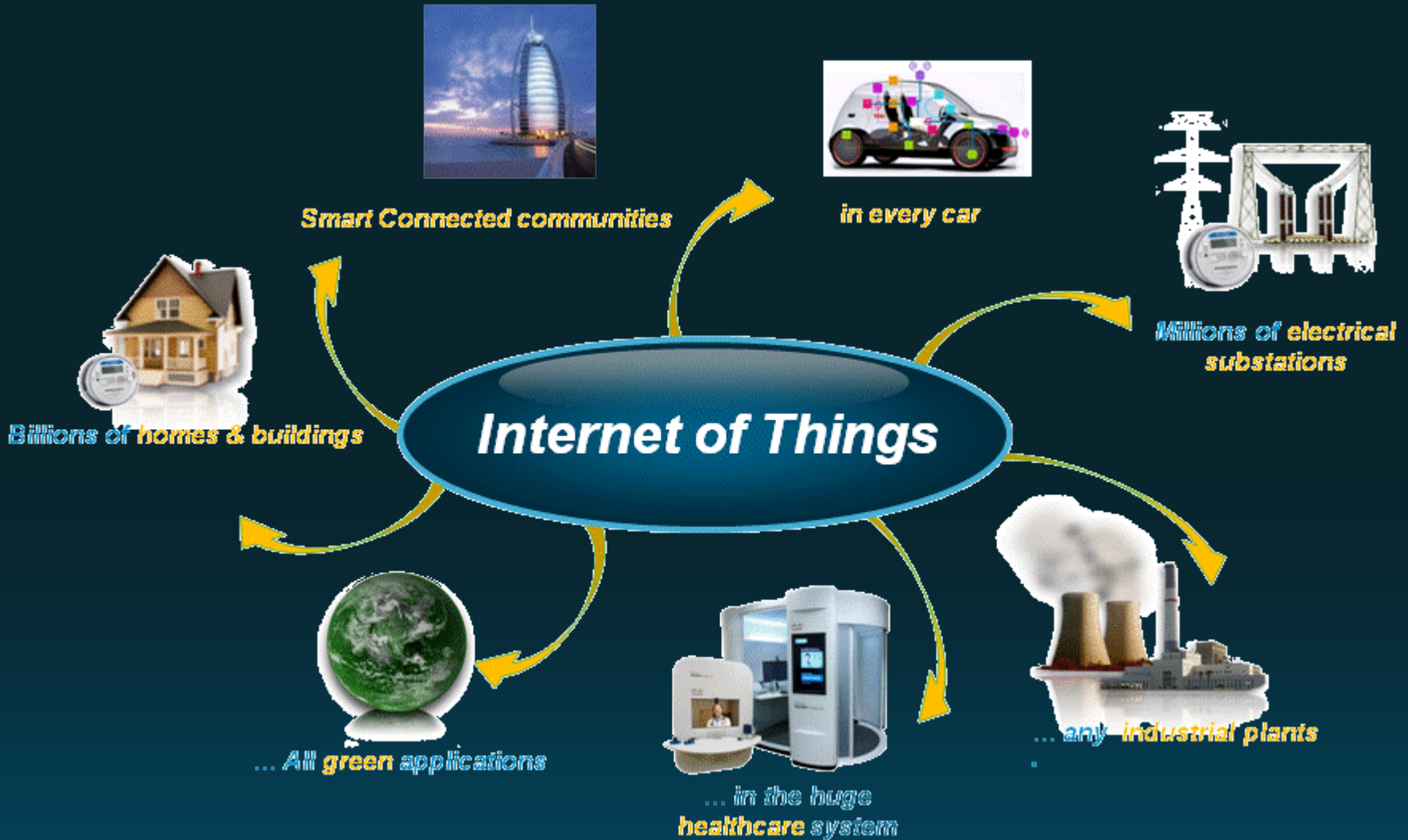


# Disaster Management & Response



# The Rise of New Industry

*Add Billions of Smart Objects to IP Network*



# What Will it Take?

Visionary  
Leadership



Global Open  
Standards



Smart  
Regulation



Private Public  
Partnerships



New  
Ecosystem



## Creation of a New Industry



# Summary

**Mega-Trend:** Sustainability & Efficiency

**Framework:** Extension, Evolution, Expansion

**S+CC:** New Creation of Industry

Global Leadership, Win-Win via Partnership

Thank you.

